

claranet

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# CYBERSECURITY TOOLKIT

Selecting the right policies, technology, and practices

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A **fifth layer:** Patches and version control that keep your software up-to-date

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Then there's a bigger level that over-arches the lot: the way **human behaviour** can strengthen or compromise your IT security.

# Power to the People?

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It's a big issue. In SMEs, for example, it would appear 50% of workers are using their own phones, tablets, laptops. Even more are using Shadow IT. (How many Dropboxes, Fileshares, webmail providers and social media apps are in use in your organisation?)



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Sometimes because of simple discomfort with sharing



Sometimes, from a fear that it might affect the share price.



This is despite the fact that

99%

of UK businesses are now using  
online services in some form.

The DCMS report says the costs are **SEVENFOLD**.

1



Making the investment

2



Insuring against threats

3



Training and education

4



Attaining good governance

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5



Managing  
the risk

6



Dealing with  
outsiders

7



Reaching  
compliance

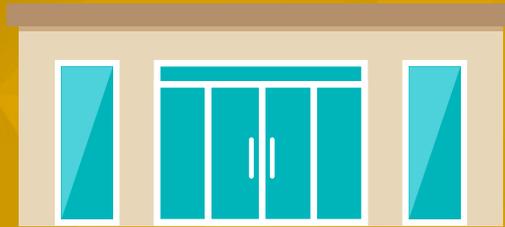
# Investment in cybersecurity:

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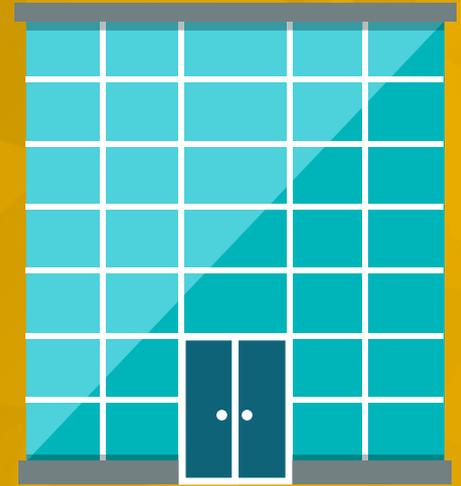
For small businesses  
it averages

**£2,600**



For medium-sized  
businesses it averages

**£15,500**



And for the enterprise  
it averages

**£387,000**

# Insuring against threats

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38%

of private companies  
took out formal insurance  
covering security  
breaches or attacks...

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This rises to 57% in the education, health, and social care sectors.

But opinions on its value are mixed,  
and coverage varies greatly. Some  
companies say it's not worth the effort.



**A policy that covers 10 PC's isn't much  
use in a company with 1,000 systems.**

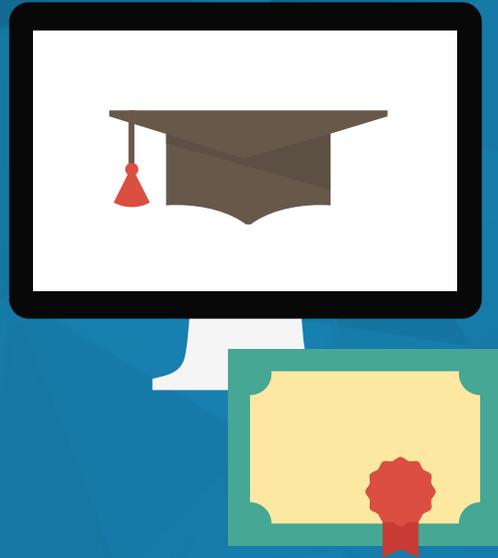


# Training and education

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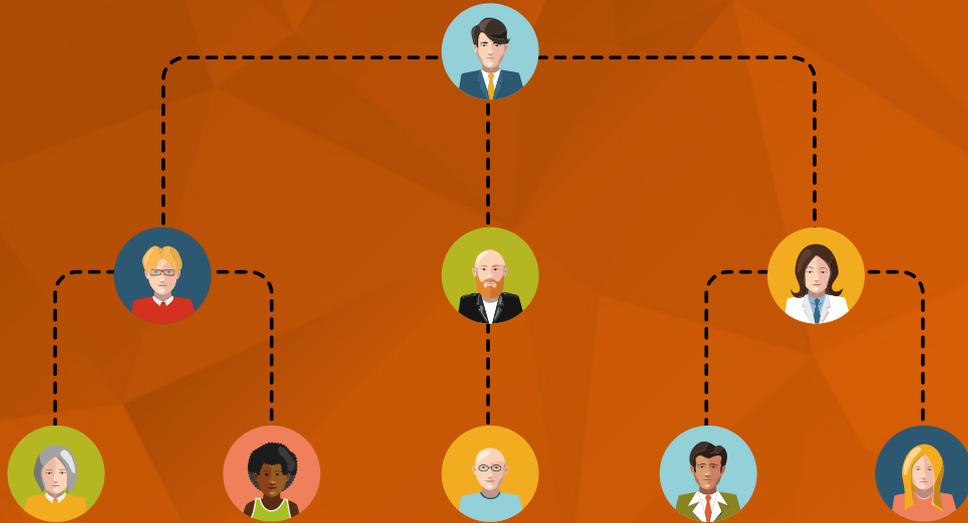
IT security works best when **EVERYONE** has an understanding of how to handle sensitive data.

Educating employees is a key role of internal IT security staff, yet just



38%

of companies *even have* ITsec experts on payroll.



# Attaining good governance

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Few firms have made cybersecurity a board-level priority, with just **29%** naming a board member as responsible.

Yet assigning one leads to a clear increase in senior management attention to security issues.



# Managing the risks

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Good cybersecurity isn't about fixing things when they go wrong. It's about *pre-emption*.

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# 9/10

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**But far too often, personal and confidential customer data is still left unencrypted.**

# Key fact:

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Among *large* businesses of over 250 people, efforts to identify risks have actually *fallen*.



# Dealing with partners

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In a connected world, security of your outsourced partners matters as much as your own.



**Over half of companies  
say it's a concern.**

**Yet just**

**13%**

**require suppliers to agree to  
formal practices and processes.**

Numerous “off the shelf” standards exist for suppliers to adhere to, including:



PCI DSS  
for payment  
cards



ISO 27001  
for information  
security



The government's  
Cyber Essentials  
framework

But only a few percent of companies have implemented them.

# Reaching compliance

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Programmes like Cyber Essentials aren't broadly known. Just **3%** of business recognise it.



*But the good news is that many of these firms would meet these minimum standards as a result of existing policies anyway.*



**Cyber Essentials is a great first step, and isn't even that hard.** Just a few days' consultancy can do it.



## Cybersecurity may be a vast area.

But it can be tamed by being consistent about  
**POLICIES, TECHNOLOGIES, PRACTICES**  
... and getting everyone on-side.

# KEY TAKEAWAYS

Focus management on the **business case** for cybersecurity.



The value created by keeping customer data safe.



The costs saved by an attack being avoided.



The resources freed for other tasks by automating processes.



The new customers out there when you reach compliance.



Good cybersecurity can  
**make your business  
more competitive.**

Cybersecurity isn't a  
business **COST**... it's a  
business **OPPORTUNITY.**

To review the issues in hard numbers,  
take a look at our 2018 Research Report.



[Download now](#) 

**Beyond Digital Transformation:**  
Reality check for European IT and Digital Leaders